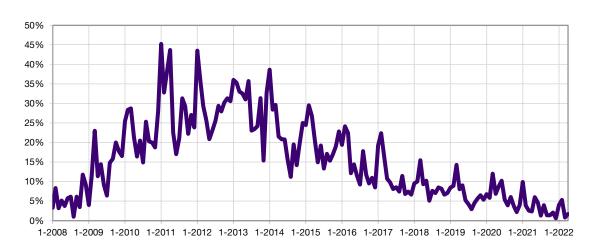
Lender-Mediated Report – April 2022

Illini Valley Association of REALTORS, Inc.

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** FOR MEMBERS OF THE **ILLINI VALLEY ASSOCIATION OF REALTORS®, INC.**

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

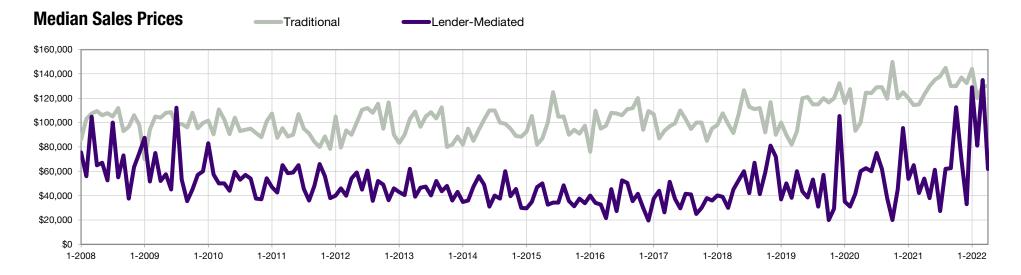
Share of Closed Sales that were Lender-Mediated: 1.7%



| Closed Sales | 4-2021 | 4-2022 | +/- |
|---------------|--------|--------|---------|
| Traditional | 125 | 116 | -7.2% |
| REO | 2 | 2 | 0.0% |
| Short Sales | 1 | 0 | -100.0% |
| Total Market* | 128 | 118 | -7.8% |

| Median Sales Price | 4-2021 | 4-2022 | +/- |
|--------------------|-----------|-----------|---------|
| Traditional | \$123,000 | \$130,000 | +5.7% |
| REO | \$49,002 | \$61,875 | +26.3% |
| Short Sales | \$83,000 | \$0 | -100.0% |
| Total Market* | \$120,000 | \$129,000 | +7.5% |

*Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.



Lender-Mediated Report – Activity by Area

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April 2022

Homes for Sale Closed Sales

Current Month Last 12 Months For the 12 Months Ending...

4-2021 4-2022 +/- 4-2021 4-2021 4-2022 +/- 4-2021 4-2022

| April 2022 | | | | | | | 4-2021 | 4-2022 | +/- | 4-2021 | 4-2022 | +/- | 4-2021 | 4-2022 | +/- | 4-2021 | 4-2022 | +/- |
|--|-------|---------------------|-------|-------|---------------------|--------|-----------------|-----------|---------|------------------------|-----------|---------|-----------------|-----------|---------|------------------------|-----------|---------|
| | Total | Lender- Mediated | Share | Total | Lender- Mediated | Share | Lender-Mediated | | | Traditional Properties | | | Lender-Mediated | | | Traditional Properties | | |
| Amboy | 6 | 1 | 16.7% | 33 | 0 | 0.0% | \$43,554 | \$0 | -100.0% | \$130,500 | \$120,000 | -8.0% | \$43,554 | \$0 | -100.0% | \$140,065 | \$125,215 | -10.6% |
| Arlington | 2 | 0 | 0.0% | 1 | 0 | 0.0% | \$0 | \$0 | | \$70,000 | \$121,000 | +72.9% | \$0 | \$0 | | \$82,900 | \$121,000 | +46.0% |
| Ashton | 1 | 0 | 0.0% | 16 | 0 | 0.0% | \$70,000 | \$0 | -100.0% | \$156,950 | \$134,000 | -14.6% | \$70,000 | \$0 | -100.0% | \$148,626 | \$134,956 | -9.2% |
| Balance of Bureau County | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Balance of Marshall County | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$53,000 | \$0 | -100.0% | \$0 | \$0 | | \$53,000 | \$0 | -100.0% |
| Balance of Putnam County | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Bradford | 1 | 0 | 0.0% | 3 | 2 | 66.7% | \$0 | \$21,000 | | \$0 | \$375,000 | | \$0 | \$21,000 | | \$0 | \$375,000 | |
| Buda | 1 | 0 | 0.0% | 8 | 1 | 12.5% | \$0 | \$26,500 | | \$79,000 | \$145,000 | +83.5% | \$0 | \$26,500 | | \$89,500 | \$180,843 | +102.1% |
| Bureau | 1 | 0 | 0.0% | 2 | 1 | 50.0% | \$0 | \$14,000 | | \$7,500 | \$50,000 | +566.7% | \$0 | \$14,000 | | \$7,500 | \$50,000 | +566.7% |
| Cedar Point | 1 | 0 | 0.0% | 5 | 0 | 0.0% | \$0 | \$0 | | \$42,000 | \$87,000 | +107.1% | \$0 | \$0 | | \$42,000 | \$88,500 | +110.7% |
| Cherry | 0 | 0 | | 8 | 1 | 12.5% | \$0 | \$38,000 | | \$68,000 | \$118,000 | +73.5% | \$0 | \$38,000 | | \$88,889 | \$121,714 | +36.9% |
| Compton | 1 | 0 | 0.0% | 4 | 0 | 0.0% | \$31,000 | \$0 | -100.0% | \$215,000 | \$107,500 | -50.0% | \$31,000 | \$0 | -100.0% | \$220,039 | \$136,225 | -38.1% |
| Dalzell | 0 | 0 | | 4 | 0 | 0.0% | \$0 | \$0 | | \$128,500 | \$113,500 | -11.7% | \$0 | \$0 | | \$111,125 | \$93,625 | -15.7% |
| Dana | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$47,000 | \$0 | -100.0% | \$0 | \$0 | | \$47,000 | \$0 | -100.0% |
| DePue | 0 | 0 | | 2 | 0 | 0.0% | \$21,000 | \$0 | -100.0% | \$33,000 | \$69,500 | +110.6% | \$21,000 | \$0 | -100.0% | \$34,000 | \$69,500 | +104.4% |
| Dover | 0 | 0 | | 4 | 0 | 0.0% | \$0 | \$0 | | \$0 | \$51,000 | | \$0 | \$0 | | \$0 | \$68,250 | |
| Florid, Hennepin | 1 | 0 | 0.0% | 12 | 0 | 0.0% | \$0 | \$0 | | \$95,000 | \$125,000 | +31.6% | \$0 | \$0 | | \$119,643 | \$145,250 | +21.4% |
| Grand Ridge | 0 | 0 | | 5 | 0 | 0.0% | \$0 | \$0 | | \$116,500 | \$159,000 | +36.5% | \$0 | \$0 | | \$114,354 | \$129,526 | +13.3% |
| Granville | 2 | 0 | 0.0% | 26 | 2 | 7.7% | \$0 | \$56,500 | | \$129,500 | \$129,950 | +0.3% | \$0 | \$56,500 | | \$154,250 | \$171,809 | +11.4% |
| Henry | 0 | 0 | | 11 | 0 | 0.0% | \$0 | \$0 | | \$83,000 | \$96,500 | +16.3% | \$0 | \$0 | | \$81,587 | \$113,364 | +38.9% |
| Hollowayville, Princeton | 13 | 0 | 0.0% | 164 | 5 | 3.0% | \$54,003 | \$62,500 | +15.7% | \$125,750 | \$139,000 | +10.5% | \$139,880 | \$106,351 | -24.0% | \$146,564 | \$165,885 | +13.2% |
| Jonesville, Oglesby, Vermilionville, Piety Hill | 7 | 0 | 0.0% | 44 | 1 | 2.3% | \$85,000 | \$185,500 | +118.2% | \$116,000 | \$115,000 | -0.9% | \$85,000 | \$185,500 | +118.2% | \$129,411 | \$141,220 | +9.1% |
| Kasbeer | 0 | 0 | | 1 | 0 | 0.0% | \$0 | \$0 | | \$66,000 | \$79,900 | +21.1% | \$0 | \$0 | | \$66,000 | \$79,900 | +21.1% |
| Lacon | 0 | 0 | | 3 | 0 | 0.0% | \$0 | \$0 | | \$67,000 | \$86,000 | +28.4% | \$0 | \$0 | | \$159,833 | \$74,167 | -53.6% |
| Ladd | 3 | 0 | 0.0% | 13 | 0 | 0.0% | \$92,000 | \$0 | -100.0% | \$87,500 | \$85,000 | -2.9% | \$92,000 | \$0 | -100.0% | \$100,080 | \$88,608 | -11.5% |
| LaMoille | 2 | 0 | 0.0% | 14 | 0 | 0.0% | \$52,500 | \$0 | -100.0% | \$85,000 | \$166,500 | +95.9% | \$52,500 | \$0 | -100.0% | \$92,560 | \$166,599 | +80.0% |
| LaSalle, Dimmick | 16 | 2 | 12.5% | 112 | 0 | 0.0% | \$38,000 | \$0 | -100.0% | \$97,500 | \$98,500 | +1.0% | \$38,000 | \$0 | -100.0% | \$122,822 | \$123,404 | +0.5% |
| Leonore | 0 | 0 | | 1 | 1 | 100.0% | \$0 | \$33,000 | | \$45,000 | \$0 | -100.0% | \$0 | \$33,000 | | \$45,000 | \$0 | -100.0% |
| Lostant, Mt. Palatine | 1 | 0 | 0.0% | 8 | 0 | 0.0% | \$38,000 | \$0 | -100.0% | \$69,950 | \$127,750 | +82.6% | \$50,333 | \$0 | -100.0% | \$69,975 | \$190,486 | +172.2% |
| Magnolia | 1 | 0 | 0.0% | 1 | 0 | 0.0% | \$0 | \$0 | | \$295,000 | \$140,000 | -52.5% | \$0 | \$0 | | \$294,467 | \$140,000 | -52.5% |
| Malden | 0 | 0 | | 5 | 0 | 0.0% | \$0 | \$0 | | \$91,500 | \$120,000 | +31.1% | \$0 | \$0 | | \$87,333 | \$106,300 | +21.7% |
| Manlius | 1 | 0 | 0.0% | 3 | 0 | 0.0% | \$0 | \$0 | | \$83,500 | \$67,000 | -19.8% | \$0 | \$0 | | \$82,375 | \$61,967 | -24.8% |
| Mark | 0 | 0 | | 4 | 0 | 0.0% | \$0 | \$0 | | \$40,000 | \$156,450 | +291.1% | \$0 | \$0 | | \$40,000 | \$149,850 | +274.6% |
| Marseilles | 18 | 0 | 0.0% | 124 | 2 | 1.6% | \$92,000 | \$59,100 | -35.8% | \$138,000 | \$169,950 | +23.2% | \$161,286 | \$59,100 | -63.4% | \$172,957 | \$220,561 | +27.5% |
| McNabb | 0 | 0 | | 2 | 0 | 0.0% | \$0 | \$0 | | \$100,000 | \$196,500 | +96.5% | \$0 | \$0 | | \$150,460 | \$196,500 | +30.6% |
| Mendota | 11 | 0 | 0.0% | 73 | 1 | 1.4% | \$64,350 | \$94,900 | +47.5% | \$111,125 | \$132,500 | +19.2% | \$72,533 | \$94,900 | +30.8% | \$124,291 | \$141,515 | +13.9% |

Lender-Mediated Report – Activity by Area

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Median Sales Price **Homes for Sale Closed Sales** Average Sales Price Current Month Last 12 Months For the 12 Months Ending. For the 12 Months Ending. **April 2022** 4-2021 4-2022 4-2021 4-2022 4-2021 4-2022 4-2021 4-2022 +/-Lender-Lender-Lender-Mediated Lender-Mediated **Traditional Properties** Total Share Total **Traditional Properties** Share Mediated Mediated \$0 \$0 \$0 \$0 \$0 \$0 \$0 Meridan 0 0 0 \$0 0 Mineral 0 O 0 0.0% \$0 \$0 \$0 \$70,000 \$0 \$0 \$0 \$70,000 --Neponset 0 0.0% 0 0 \$49,000 \$0 -100.0% \$115,000 \$0 -100.0% \$49,000 \$0 -100.0% \$115,000 \$0 -100.0% 0 \$0 \$0 New Bedford Λ 1 100.0% \$73,000 \$0 \$0 \$73,000 \$0 \$0 Normandy, Walnut 5 0.0% 13 23.1% \$71,125 \$78,750 +10.7% \$87,000 \$92,000 +5.7% \$71,125 \$72,883 +2.5% \$101,079 \$104,940 +3.8% 0 Norway O O 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 0 \$0 Ohio 10 \$0 \$0 \$0 0 0 0.0% \$80.000 \$117,500 +46.9% \$109.786 \$116.300 +5.9% Ottawa, Danway, Dayton, 44 2.3% 301 5 \$91,050 \$70,000 -23.1% \$159,000 +3.6% \$96,855 \$85,180 -12.1% \$188,514 +8.7% 1.7% \$153,500 \$173,479 Naplate, Prairie Center Paw Paw 4 0 0.0% 15 6.7% \$0 \$30,000 \$132,750 \$182,450 +37.4% \$0 \$30,000 \$156,750 \$197,979 +26.3% \$46,100 +89.8% \$57,920 \$89,750 +55.0% Peru 14 7.1% 111 4 3.6% \$87,500 \$130,250 \$135,000 +3.6% \$147,312 \$159,040 +8.0% Putnam, Lake Thunderbird 8 0.0% 36 0.0% \$176,000 \$0 -100.0% \$173,000 \$215,000 +24.3% \$176,000 \$0 -100.0% \$186,466 \$227,401 +22.0% Ransom 1 n 0.0% 2 0 0.0% \$0 \$0 \$120.000 \$119,000 -0.8% \$0 \$0 \$117,375 \$119,000 +1.4% 0 \$0 Rutland 4 25.0% \$20,550 \$63,500 \$150,000 +136.2% \$0 \$20,550 \$146,833 +131.2% 0 \$63,500 Seatonville 0 O 0 0.0% \$0 \$0 \$125.000 \$125,000 0.0% \$0 \$0 \$125.000 \$125,000 0.0% --Seneca, Stavanger 6 0 0.0% 35 2.9% \$32,160 \$135,000 +319.8% \$172,500 \$182,250 +5.7% \$32,160 \$135,000 +319.8% \$188.973 \$227.374 +20.3% Serena 0 0 8 0 0.0% \$0 \$0 \$269,000 \$263,000 -2.2% \$0 \$0 \$267,333 \$294,231 +10.1% Sheffield 5 n 0.0% 14 7.1% \$0 \$120,000 \$82,000 \$77.900 -5.0% \$0 \$120,000 \$83.933 \$88.850 +5.9% -100.0% 7 41 \$0 -100.0% Sheridan 0 0.0% 0 0.0% \$97,500 \$0 \$214,000 \$250,000 +16.8% \$97,500 \$251,147 \$272,007 +8.3% 4 51 \$26.735 \$124,000 \$80,000 \$98.533 Spring Valley 0 0.0% 2.0% +363.8% \$119,450 -33.0% \$26,735 \$124,000 +363.8% \$141.382 -30.3% 0 \$0 \$0 Standard 0 3 0 0.0% \$0 \$12,000 \$70,000 +483.3% \$0 --\$12,000 \$93,000 +675.0% --Streator, Kangley 26 3 11.5% 177 4.0% \$31.077 \$65.000 +109.2% \$74,000 \$85,000 +14.9% \$47,724 \$66.629 +39.6% \$82.415 \$95.328 +15.7% Sublette 0 0 13 0 0.0% \$0 \$0 \$136,000 \$131,000 -3.7% \$0 \$0 \$132,000 \$147,275 +11.6% ----Tiskilwa 5 n 0.0% 15 n 0.0% \$40,000 \$0 -100.0% \$85,000 \$125,000 +47.1% \$40,000 \$0 -100.0% \$178,608 \$136,667 -23.5% 3 \$20,500 33.3% 2 18.2% \$26,500 -22.6% \$88,000 \$26,500 \$20,500 -22.6% \$85,611 Toluca 11 \$56,500 +55.8% \$71,343 +20.0% Triumph 0.0% 2 0.0% \$0 \$0 \$9,000 \$133,750 +1386.1% \$0 \$0 \$9,000 \$133,750 +1386.1% Trov Grove 0 O 0 0.0% \$0 \$0 \$60,000 \$164.500 +174.2% \$0 \$0 \$60,000 \$164.500 +174.2% --1 ----Utica, North Utica, Waltham 3 0 0.0% 28 0 0.0% \$83,000 \$0 -100.0% \$126,750 \$220,000 \$83,000 \$0 -100.0% \$145,971 \$207,761 +42.3% +73.6% Van Orin 1 O 0.0% 1 O 0.0% \$0 \$0 \$0 \$21,600 \$0 \$0 \$0 \$21,600 Varna, Lake Wildwood 2 n 0.0% 31 0 0.0% \$0 \$0 \$202,000 \$210,000 +4.0% \$0 \$0 \$228,310 \$234,171 +2.6% Wedron O O O \$0 \$0 \$138,000 \$0 -100.0% \$0 \$0 \$138,000 \$0 -100.0% n --Welland 0 O \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 0 Wenona 12 \$0 \$95,250 1 n 0.0% 1 8.3% \$95,250 \$82,750 \$123,500 +49.2% \$0 \$87,780 \$122,636 +39.7% ----2 West Brooklyn 0.0% 7 0.0% \$0 \$0 \$0 \$0 -30.3% 0 0 \$314.950 \$189,900 -39.7% \$314.950 \$219,414 2 \$0 \$0 \$0 \$0 Wyanet 0.0% 12 0 0.0% \$104,500 \$91,500 -12.4% \$118,500 \$115,508 -2.5%