



Illini Valley Association of REALTORS®

In conjunction with
Illinois REALTORS®

Offers:



COR 1906 – CORE CE: In the best interests of protecting the public that licensees serve, the CORE Education curriculum is designed to address License Law, Agency duties, Fair Housing Laws, Advertising issues, and Escrow obligations, along with changes and trends in the industry. Subject areas are aimed at preventing violations of the Real Estate License Act. Through case studies, polling questions and discussions, students will recognize risk management procedures as well as best practices for successful client experiences.

4 Hrs. Mandatory CE Credit 564003753

RD 947- Negotiation Basics: Negotiation Basics is designed to introduce the participants to the basic process of negotiation. Licensees who understand and implement the basics of negotiation will be putting their agency duties into action by representing the interests of their clients in a knowledgeable and skillful fashion.

3 Hrs. Elective CE Credit (Pending)

Instructor: Susan Miller

WHEN:

Wednesday February 28th 2024

COR 1906 9:00 a.m. – 1:00 p.m.

RD 947 2:00 p.m. – 5:00 p.m.

Location:

Utica Community Building
200 Mill Street
Utica, IL 61373

I am a: IVAR Member IR Member Non-Member

Fees: IVAR Members: \$45.00 COR 1906/ \$35.00 RD 947
IAR Members: \$55.00 COR 1906/ \$45.00 RD 947
Non-Member: \$65.00 COR 1906/ \$55.00 RD 947

Name: _____

Home Address: _____

City/State/ Zip: _____

Local Board: _____

Email Address: _____

License # _____

Company Name: _____

Office Phone: _____ **Cell Phone:** _____

I wish to attend on February 28th, 2024: (check one or all)

___ COR 1906

___ RD 947

**All courses start promptly on time.
LATE ARRIVALS WILL NOT BE ADMITTED!**

Send reservation with payment to:

Illini Valley Assoc. of Realtors 1125 Peoria St., Peru, IL 61354

Total amount enclosed: \$ _____

ivar@illinivalleyrealtors.org

815-224-1868

Fax: 815-224-1816

Important Notice:

If you have any disabilities that require special accommodations, please identify those specialty needs:

IAR 2024-024