

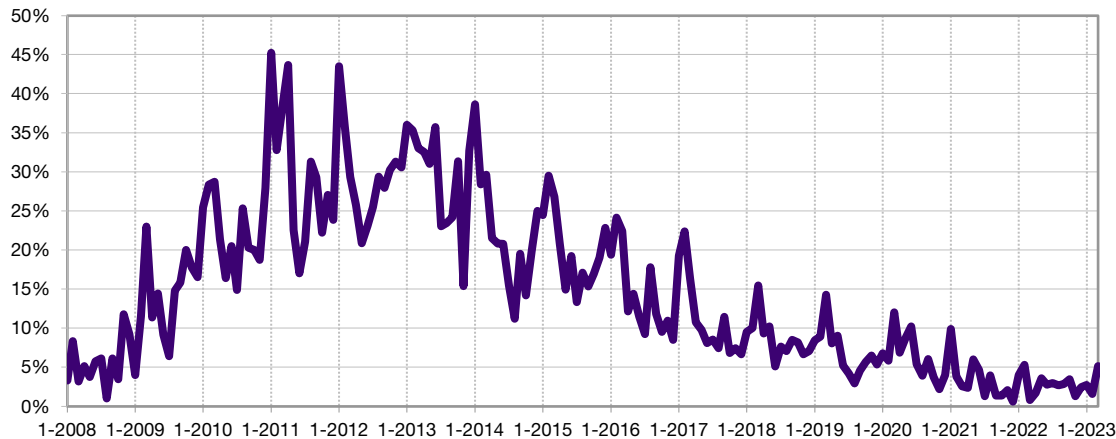
Lender-Mediated Report – March 2023

Illini Valley Association
of REALTORS®, Inc.

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE ILLINI VALLEY ASSOCIATION OF REALTORS®, INC.

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 5.1%

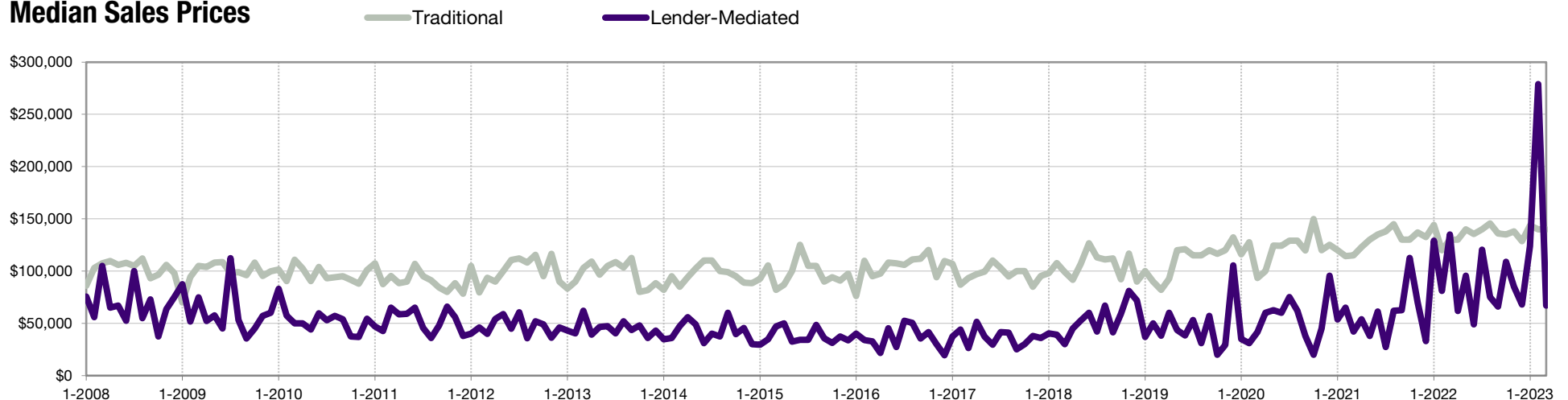


Closed Sales	3-2022	3-2023	+ / -
Traditional	127	111	-12.6%
REO	1	5	+400.0%
Short Sales	0	1	--
Total Market*	128	117	-8.6%

Median Sales Price	3-2022	3-2023	+ / -
Traditional	\$130,000	\$140,000	+7.7%
REO	\$135,000	\$80,000	-40.7%
Short Sales	\$0	\$40,000	--
Total Market*	\$130,750	\$137,000	+4.8%

*Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices



Lender-Mediated Report – Activity by Area

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March 2023

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			For the 12 Months Ending...						For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Amboy	5	0	0.0%	38	0	0.0%	\$0	\$0	--	\$120,000	\$130,000	+8.3%	\$0	\$0	--	\$124,906	\$132,559	+6.1%
Arlington	1	0	0.0%	5	0	0.0%	\$0	\$0	--	\$121,000	\$137,500	+13.6%	\$0	\$0	--	\$121,000	\$180,600	+49.3%
Ashton	6	0	0.0%	19	0	0.0%	\$0	\$0	--	\$141,950	\$135,000	-4.9%	\$0	\$0	--	\$136,644	\$145,695	+6.6%
Balance of Bureau County	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Balance of Marshall County	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Balance of Putnam County	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Bradford	2	0	0.0%	2	0	0.0%	\$21,000	\$0	-100.0%	\$375,000	\$120,500	-67.9%	\$21,000	\$0	-100.0%	\$375,000	\$120,500	-67.9%
Buda	2	1	50.0%	3	0	0.0%	\$26,500	\$0	-100.0%	\$145,000	\$385,000	+165.5%	\$26,500	\$0	-100.0%	\$180,843	\$398,333	+120.3%
Bureau	0	0	--	1	0	0.0%	\$14,000	\$0	-100.0%	\$50,000	\$137,000	+174.0%	\$14,000	\$0	-100.0%	\$50,000	\$137,000	+174.0%
Cedar Point	0	0	--	3	0	0.0%	\$0	\$0	--	\$87,000	\$120,500	+38.5%	\$0	\$0	--	\$88,500	\$123,167	+39.2%
Cherry	1	0	0.0%	6	0	0.0%	\$38,000	\$0	-100.0%	\$118,500	\$126,250	+6.5%	\$38,000	\$0	-100.0%	\$123,075	\$141,417	+14.9%
Compton	1	0	0.0%	9	1	11.1%	\$0	\$70,000	--	\$214,950	\$308,950	+43.7%	\$0	\$70,000	--	\$198,725	\$307,600	+54.8%
Dalzell	0	0	--	6	0	0.0%	\$0	\$0	--	\$113,500	\$217,000	+91.2%	\$0	\$0	--	\$93,625	\$207,250	+121.4%
Dana	0	0	--	3	1	33.3%	\$0	\$80,000	--	\$0	\$134,000	--	\$0	\$80,000	--	\$0	\$134,000	--
DePue	3	0	0.0%	5	0	0.0%	\$0	\$0	--	\$69,500	\$70,000	+0.7%	\$0	\$0	--	\$69,500	\$80,800	+16.3%
Dover	0	0	--	3	0	0.0%	\$0	\$0	--	\$51,000	\$78,000	+52.9%	\$0	\$0	--	\$68,250	\$72,503	+6.2%
Florid, Hennepin	1	0	0.0%	7	0	0.0%	\$0	\$0	--	\$125,000	\$225,000	+80.0%	\$0	\$0	--	\$145,250	\$292,429	+101.3%
Grand Ridge	2	0	0.0%	3	0	0.0%	\$0	\$0	--	\$114,065	\$175,000	+53.4%	\$0	\$0	--	\$118,158	\$186,633	+58.0%
Granville	1	0	0.0%	15	0	0.0%	\$56,500	\$0	-100.0%	\$132,450	\$135,000	+1.9%	\$56,500	\$0	-100.0%	\$177,851	\$156,933	-11.8%
Henry	4	1	25.0%	13	3	23.1%	\$0	\$68,000	--	\$95,500	\$123,300	+29.1%	\$0	\$79,233	--	\$111,375	\$153,700	+38.0%
Hollowayville, Princeton	30	1	3.3%	118	3	2.5%	\$58,252	\$116,500	+100.0%	\$137,000	\$145,000	+5.8%	\$97,460	\$113,333	+16.3%	\$163,888	\$162,136	-1.1%
Jonesville, Oglesby, Vermilionville, Piety Hill	4	0	0.0%	45	0	0.0%	\$185,500	\$0	-100.0%	\$118,750	\$110,000	-7.4%	\$185,500	\$0	-100.0%	\$132,784	\$135,913	+2.4%
Kasbeer	0	0	--	0	0	--	\$0	\$0	--	\$79,900	\$0	-100.0%	\$0	\$0	--	\$79,900	\$0	-100.0%
Lacon	0	0	--	8	1	12.5%	\$0	\$141,000	--	\$86,000	\$130,000	+51.2%	\$0	\$141,000	--	\$74,167	\$222,286	+199.7%
Ladd	1	0	0.0%	15	0	0.0%	\$0	\$0	--	\$85,000	\$122,500	+44.1%	\$0	\$0	--	\$88,608	\$135,107	+52.5%
LaMoille	1	0	0.0%	9	1	11.1%	\$0	\$80,000	--	\$199,000	\$158,250	-20.5%	\$0	\$80,000	--	\$176,722	\$139,438	-21.1%
LaSalle, Dimmick	12	0	0.0%	105	4	3.8%	\$0	\$84,900	--	\$95,000	\$123,000	+29.5%	\$0	\$92,450	--	\$119,951	\$141,362	+17.9%
Leonore	0	0	--	0	0	--	\$33,000	\$0	-100.0%	\$0	\$0	--	\$33,000	\$0	-100.0%	\$0	\$0	--
Lostant, Mt. Palatine	0	0	--	8	0	0.0%	\$0	\$0	--	\$120,000	\$161,000	+34.2%	\$0	\$0	--	\$176,841	\$160,250	-9.4%
Magnolia	0	0	--	3	0	0.0%	\$0	\$0	--	\$140,000	\$310,000	+121.4%	\$0	\$0	--	\$140,000	\$295,000	+110.7%
Malden	0	0	--	2	0	0.0%	\$0	\$0	--	\$73,500	\$125,000	+70.1%	\$0	\$0	--	\$92,900	\$125,000	+34.6%
Manlius	0	0	--	2	0	0.0%	\$0	\$0	--	\$67,000	\$85,535	+27.7%	\$0	\$0	--	\$61,967	\$85,535	+38.0%
Mark	0	0	--	2	0	0.0%	\$0	\$0	--	\$156,450	\$103,750	-33.7%	\$0	\$0	--	\$149,850	\$103,750	-30.8%
Marseilles	19	1	5.3%	85	4	4.7%	\$59,100	\$106,625	+80.4%	\$165,000	\$200,000	+21.2%	\$59,100	\$106,813	+80.7%	\$214,127	\$227,061	+6.0%
McNabb	0	0	--	2	0	0.0%	\$0	\$0	--	\$196,500	\$121,500	-38.2%	\$0	\$0	--	\$196,500	\$121,500	-38.2%
Mendota	3	0	0.0%	60	1	1.7%	\$94,900	\$279,000	+194.0%	\$129,450	\$127,900	-1.2%	\$94,900	\$279,000	+194.0%	\$139,044	\$137,645	-1.0%

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	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -	3-2022	3-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Meridan	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Mineral	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$70,000	\$88,000	+25.7%	\$0	\$0	--	\$70,000	\$88,000	+25.7%
Neponset	0	0	--	2	0	0.0%	\$0	\$0	--	\$0	\$75,250	--	\$0	\$0	--	\$0	\$75,250	--
New Bedford	0	0	--	0	0	--	\$73,000	\$0	-100.0%	\$0	\$0	--	\$73,000	\$0	-100.0%	\$0	\$0	--
Normandy, Walnut	2	1	50.0%	15	1	6.7%	\$69,950	\$78,750	+12.6%	\$92,500	\$127,500	+37.8%	\$69,950	\$78,750	+12.6%	\$112,450	\$118,071	+5.0%
Norway	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Ohio	1	0	0.0%	5	0	0.0%	\$0	\$0	--	\$115,000	\$180,000	+56.5%	\$0	\$0	--	\$109,222	\$160,900	+47.3%
Ottawa, Danway, Dayton, Naplate, Prairie Center	34	1	2.9%	287	3	1.0%	\$70,000	\$127,000	+81.4%	\$158,000	\$162,500	+2.8%	\$85,180	\$114,000	+33.8%	\$186,572	\$189,774	+1.7%
Paw Paw	5	0	0.0%	13	0	0.0%	\$30,000	\$0	-100.0%	\$175,000	\$152,000	-13.1%	\$30,000	\$0	-100.0%	\$191,075	\$176,492	-7.6%
Peru	7	1	14.3%	104	2	1.9%	\$87,500	\$63,300	-27.7%	\$133,750	\$149,000	+11.4%	\$89,750	\$63,300	-29.5%	\$157,279	\$169,697	+7.9%
Putnam, Lake Thunderbird	2	0	0.0%	31	0	0.0%	\$0	\$0	--	\$215,000	\$197,000	-8.4%	\$0	\$0	--	\$222,143	\$224,265	+1.0%
Ransom	0	0	--	5	0	0.0%	\$0	\$0	--	\$119,000	\$75,000	-37.0%	\$0	\$0	--	\$119,000	\$108,780	-8.6%
Rutland	1	0	0.0%	2	0	0.0%	\$20,550	\$0	-100.0%	\$97,500	\$181,750	+86.4%	\$20,550	\$0	-100.0%	\$97,500	\$181,750	+86.4%
Seatonville	0	0	--	4	0	0.0%	\$0	\$0	--	\$125,000	\$162,500	+30.0%	\$0	\$0	--	\$125,000	\$178,025	+42.4%
Seneca, Stavanger	7	0	0.0%	28	0	0.0%	\$135,000	\$0	-100.0%	\$179,500	\$229,000	+27.6%	\$135,000	\$0	-100.0%	\$219,058	\$248,525	+13.5%
Serena	0	0	--	6	0	0.0%	\$0	\$0	--	\$246,000	\$257,450	+4.7%	\$0	\$0	--	\$296,264	\$255,300	-13.8%
Sheffield	3	1	33.3%	22	1	4.5%	\$120,000	\$77,000	-35.8%	\$82,500	\$95,000	+15.2%	\$120,000	\$77,000	-35.8%	\$94,054	\$147,580	+56.9%
Sheridan	6	0	0.0%	40	0	0.0%	\$0	\$0	--	\$252,500	\$245,200	-2.9%	\$0	\$0	--	\$272,027	\$302,366	+11.2%
Spring Valley	7	0	0.0%	57	3	5.3%	\$124,000	\$107,500	-13.3%	\$84,000	\$105,250	+25.3%	\$124,000	\$112,183	-9.5%	\$102,926	\$126,738	+23.1%
Standard	1	0	0.0%	3	0	0.0%	\$0	\$0	--	\$70,000	\$62,500	-10.7%	\$0	\$0	--	\$93,000	\$65,467	-29.6%
Streator, Kangley	27	1	3.7%	187	8	4.3%	\$65,000	\$49,550	-23.8%	\$84,635	\$93,000	+9.9%	\$66,629	\$51,319	-23.0%	\$92,924	\$105,334	+13.4%
Sublette	0	0	--	3	0	0.0%	\$0	\$0	--	\$131,000	\$198,000	+51.1%	\$0	\$0	--	\$147,275	\$180,833	+22.8%
Tiskilwa	1	0	0.0%	8	1	12.5%	\$0	\$60,000	--	\$112,500	\$125,000	+11.1%	\$0	\$60,000	--	\$133,222	\$149,702	+12.4%
Toluca	1	0	0.0%	17	1	5.9%	\$20,500	\$135,000	+558.5%	\$86,500	\$129,950	+50.2%	\$20,500	\$135,000	+558.5%	\$85,550	\$136,128	+59.1%
Triumph	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$133,750	\$85,000	-36.4%	\$0	\$0	--	\$133,750	\$85,000	-36.4%
Troy Grove	0	0	--	1	0	0.0%	\$0	\$0	--	\$164,500	\$146,000	-11.2%	\$0	\$0	--	\$164,500	\$146,000	-11.2%
Utica, North Utica, Waltham	6	0	0.0%	30	1	3.3%	\$83,000	\$106,000	+27.7%	\$192,500	\$165,000	-14.3%	\$83,000	\$106,000	+27.7%	\$199,956	\$191,517	-4.2%
Van Orin	0	0	--	2	0	0.0%	\$0	\$0	--	\$21,600	\$58,245	+169.7%	\$0	\$0	--	\$21,600	\$58,245	+169.7%
Varna, Lake Wildwood	7	0	0.0%	19	3	15.8%	\$0	\$80,000	--	\$210,000	\$212,500	+1.2%	\$0	\$122,367	--	\$234,268	\$248,375	+6.0%
Wedron	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$144,500	--	\$0	\$0	--	\$0	\$144,500	--
Welland	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wenona	3	0	0.0%	15	0	0.0%	\$95,250	\$0	-100.0%	\$121,750	\$119,500	-1.8%	\$95,250	\$0	-100.0%	\$110,563	\$130,742	+18.3%
West Brooklyn	1	0	0.0%	4	0	0.0%	\$0	\$0	--	\$189,900	\$138,000	-27.3%	\$0	\$0	--	\$219,414	\$147,000	-33.0%
Wyanet	2	0	0.0%	18	0	0.0%	\$0	\$0	--	\$91,500	\$92,000	+0.5%	\$0	\$0	--	\$115,508	\$106,167	-8.1%