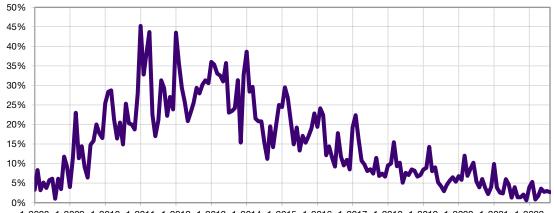
# Lender-Mediated Report – August 2022

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** FOR MEMBERS OF THE **ILLINI VALLEY ASSOCIATION OF REALTORS®**, **INC.** 

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.



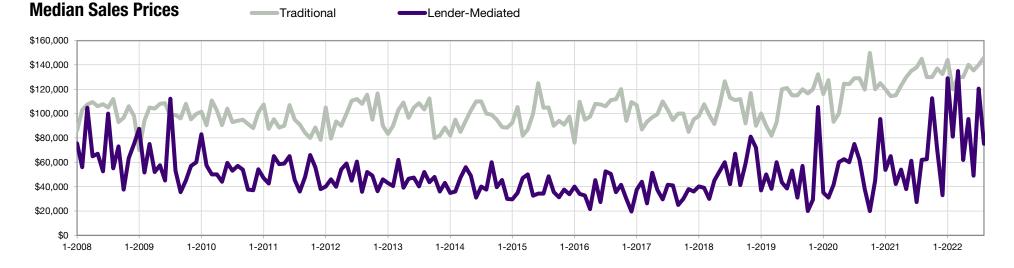
Share of Closed Sales that were Lender-Mediated: 2.7%

1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022

### Illini Valley Association of REALTORS<sup>®</sup> Inc.

Closed Sales	8-2021	8-2022	+/-		
Traditional	146	145	-0.7%		
REO	6	3	-50.0%		
Short Sales	0	1			
Total Market*	152	149	-2.0%		
Median Sales Price	8-2021	8-2022	+/-		
Median Sales Price	<b>8-2021</b> \$144,950	<b>8-2022</b> \$146,000	<b>+/-</b> +0.7%		
Traditional	\$144,950	\$146,000	+0.7%		

\*Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.



#### Data current as of September 14, 2022. All data from Midwest Real Estate Data. Copyright ShowingTime.

## Lender-Mediated Report – Activity by Area

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Illini Valley Association
of REALTORS <sup>®</sup> Inc.

		omes for S Current Mor			losed Sa ast 12 Mon			-	<b>/ledian S</b> the 12 Mc		-					<b>ge Sales Price</b> Months Ending…				
August 2022							8-2021	8-2022	+/-	8-2021	8-2022	+/-	8-2021	8-2022	+ / -	8-2021	8-2022	+ / -		
	Total	Lender- Mediated	Share	Total	Lender- Mediated	Share	Le	ender-Media	ted	Traditional Properties			Lender-Mediated			Traditional Properties				
Amboy	13	0	0.0%	33	0	0.0%	\$0	\$0		\$120,500	\$120,500	0.0%	\$0	\$0		\$128,918	\$127,503	-1.1%		
Arlington	2	0	0.0%	1	0	0.0%	\$0	\$0		\$89,350	\$121,000	+35.4%	\$0	\$0		\$89,350	\$121,000	+35.4%		
Ashton	5	0	0.0%	19	0	0.0%	\$70,000	\$0	-100.0%	\$145,000	\$140,000	-3.4%	\$70,000	\$0	-100.0%	\$142,812	\$147,311	+3.1%		
Balance of Bureau County	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0			
Balance of Marshall County	0	0		0	0		\$0	\$0		\$53,000	\$0	-100.0%	\$0	\$0		\$53,000	\$0	-100.0%		
Balance of Putnam County	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0			
Bradford	3	0	0.0%	3	1	33.3%	\$20,500	\$21,500	+4.9%	\$0	\$260,500		\$20,500	\$21,500	+4.9%	\$0	\$260,500			
Buda	0	0		4	0	0.0%	\$26,500	\$0	-100.0%	\$120,000	\$96,500	-19.6%	\$26,500	\$0	-100.0%	\$121,414	\$213,250	+75.6%		
Bureau	0	0		2	0	0.0%	\$14,000	\$0	-100.0%	\$0	\$93,500		\$14,000	\$0	-100.0%	\$0	\$93,500			
Cedar Point	3	0	0.0%	4	0	0.0%	\$0	\$0		\$81,500	\$98,500	+20.9%	\$0	\$0		\$81,500	\$99,625	+22.2%		
Cherry	1	0	0.0%	6	0	0.0%	\$38,000	\$0	-100.0%	\$118,500	\$88,750	-25.1%	\$38,000	\$0	-100.0%	\$128,513	\$96,000	-25.3%		
Compton	3	1	33.3%	6	0	0.0%	\$31,000	\$0	-100.0%	\$206,250	\$284,900	+38.1%	\$31,000	\$0	-100.0%	\$217,917	\$244,300	+12.1%		
Dalzell	1	0	0.0%	4	0	0.0%	\$0	\$0		\$105,000	\$174,000	+65.7%	\$0	\$0		\$110,667	\$145,375	+31.4%		
Dana	1	1	100.0%	1	0	0.0%	\$0	\$0		\$47,000	\$190,000	+304.3%	\$0	\$0		\$47,000	\$190,000	+304.3%		
DePue	1	0	0.0%	3	0	0.0%	\$21,000	\$0	-100.0%	\$35,000	\$79,000	+125.7%	\$21,000	\$0	-100.0%	\$35,000	\$93,000	+165.7%		
Dover	1	0	0.0%	3	0	0.0%	\$0	\$0		\$99,000	\$59,000	-40.4%	\$0	\$0		\$99,000	\$54,167	-45.3%		
Florid, Hennepin	3	0	0.0%	10	0	0.0%	\$0	\$0		\$129,000	\$150,000	+16.3%	\$0	\$0		\$156,850	\$161,500	+3.0%		
Grand Ridge	2	0	0.0%	3	0	0.0%	\$0	\$0		\$116,500	\$159,000	+36.5%	\$0	\$0		\$125,605	\$122,500	-2.5%		
Granville	3	0	0.0%	23	0	0.0%	\$56,500	\$0	-100.0%	\$134,950	\$128,500	-4.8%	\$56,500	\$0	-100.0%	\$141,295	\$175,545	+24.2%		
Henry	4	0	0.0%	13	0	0.0%	\$0	\$0		\$86,250	\$96,500	+11.9%	\$0	\$0		\$91,400	\$101,038	+10.5%		
Hollowayville, Princeton	32	0	0.0%	153	2	1.3%	\$63,699	\$111,750	+75.4%	\$127,750	\$145,000	+13.5%	\$142,457	\$111,750	-21.6%	\$152,181	\$164,014	+7.8%		
Jonesville, Oglesby, Vermilionville, Piety Hill	10	0	0.0%	47	1	2.1%	\$0	\$185,500		\$129,000	\$104,000	-19.4%	\$0	\$185,500		\$137,950	\$129,567	-6.1%		
Kasbeer	0	0		1	0	0.0%	\$0	\$0		\$67,000	\$79,900	+19.3%	\$0	\$0		\$67,000	\$79,900	+19.3%		
Lacon	2	0	0.0%	4	1	25.0%	\$0	\$141,000		\$66,000	\$88,000	+33.3%	\$0	\$141,000		\$132,000	\$101,333	-23.2%		
Ladd	2	0	0.0%	15	0	0.0%	\$92,000	\$0	-100.0%	\$110,000	\$98,000	-10.9%	\$92,000	\$0	-100.0%	\$100,000	\$109,780	+9.8%		
LaMoille	0	0		11	0	0.0%	\$0	\$0		\$207,000	\$127,500	-38.4%	\$0	\$0		\$172,989	\$138,227	-20.1%		
LaSalle, Dimmick	17	0	0.0%	123	3	2.4%	\$38,000	\$79,900	+110.3%	\$96,000	\$112,000	+16.7%	\$38,000	\$93,300	+145.5%	\$129,061	\$138,292	+7.2%		
Leonore	0	0		1	1	100.0%	\$0	\$33,000		\$45,000	\$0	-100.0%	\$0	\$33,000		\$45,000	\$0	-100.0%		
Lostant, Mt. Palatine	1	0	0.0%	9	0	0.0%	\$38,000	\$0	-100.0%	\$87,695	\$135,500	+54.5%	\$50,333	\$0	-100.0%	\$78,848	\$190,156	+141.2%		
Magnolia	0	0		3	0	0.0%	\$0	\$0		\$294,200	\$200,000	-32.0%	\$0	\$0		\$294,200	\$216,667	-26.4%		
Malden	0	0		4	0	0.0%	\$0	\$0		\$95,500	\$120,000	+25.7%	\$0	\$0		\$101,750	\$106,250	+4.4%		
Manlius	0	0		3	0	0.0%	\$0	\$0		\$83,500	\$67,000	-19.8%	\$0	\$0		\$84,600	\$59,357	-29.8%		
Mark	0	0		3	0	0.0%	\$0	\$0		\$61,750	\$167,000	+170.4%	\$0	\$0		\$61,750	\$171,967	+178.5%		
Marseilles	20	2	10.0%	113	4	3.5%	\$88,000	\$61,500	-30.1%	\$149,450	\$193,000	+29.1%	\$88,000	\$83,050	-5.6%	\$187,498	\$228,614	+21.9%		
McNabb	1	0	0.0%	1	0	0.0%	\$0	\$0		\$244,900	\$90,000	-63.3%	\$0	\$0		\$216,450	\$90,000	-58.4%		
Mendota	4	1	25.0%	64	0	0.0%	\$55,000	\$0	-100.0%	\$119,000	\$132,500	+11.3%	\$65,467	\$0	-100.0%	\$140,731	\$137,826	-2.1%		

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		omes for S Current Mor			losed Sa ast 12 Mon					ales Pric					-	ge Sales Price 2 Months Ending					
August 2022							8-2021	8-2022	+/-	8-2021	8-2022	+/-	8-2021	8-2022	+ / -	8-2021	8-2022	+/-			
	Total	Lender- Mediated	Share	Total	Lender- Mediated	Share	Le	ender-Media	ted	Trad	itional Prope	rties	Le	ender-Mediat	ed	Traditional Properties					
Meridan	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0				
Mineral	1	0	0.0%	1	0	0.0%	\$0	\$0		\$0	\$70,000		\$0	\$0		\$0	\$70,000				
Neponset	0	0		1	0	0.0%	\$0	\$0		\$115,000	\$38,500	-66.5%	\$0	\$0		\$115,000	\$38,500	-66.5%			
New Bedford	0	0		0	0		\$73,000	\$0	-100.0%	\$0	\$0		\$73,000	\$0	-100.0%	\$0	\$0				
Normandy, Walnut	3	0	0.0%	14	1	7.1%	\$80,000	\$78,750	-1.6%	\$95,000	\$100,000	+5.3%	\$91,600	\$78,750	-14.0%	\$106,906	\$105,108	-1.7%			
Norway	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0				
Ohio	1	0	0.0%	8	0	0.0%	\$0	\$0		\$86,500	\$117,500	+35.8%	\$0	\$0		\$100,375	\$118,813	+18.4%			
Ottawa, Danway, Dayton, Naplate, Prairie Center	51	0	0.0%	295	6	2.0%	\$54,700	\$111,000	+102.9%	\$154,000	\$158,000	+2.6%	\$76,543	\$112,833	+47.4%	\$180,626	\$187,942	+4.1%			
Paw Paw	3	0	0.0%	11	0	0.0%	\$30,000	\$0	-100.0%	\$155,000	\$240,000	+54.8%	\$30,000	\$0	-100.0%	\$159,353	\$212,491	+33.3%			
Peru	11	1	9.1%	127	4	3.1%	\$75,000	\$87,500	+16.7%	\$123,300	\$136,000	+10.3%	\$70,500	\$89,750	+27.3%	\$146,907	\$166,629	+13.4%			
Putnam, Lake Thunderbird	10	0	0.0%	39	0	0.0%	\$0	\$0		\$182,000	\$210,000	+15.4%	\$0	\$0		\$200,113	\$244,519	+22.2%			
Ransom	2	0	0.0%	2	0	0.0%	\$0	\$0		\$146,500	\$62,500	-57.3%	\$0	\$0		\$133,000	\$62,500	-53.0%			
Rutland	1	0	0.0%	3	0	0.0%	\$20,550	\$0	-100.0%	\$63,500	\$150,000	+136.2%	\$20,550	\$0	-100.0%	\$63,500	\$146,833	+131.2%			
Seatonville	0	0		2	0	0.0%	\$0	\$0		\$125,000	\$217,550	+74.0%	\$0	\$0		\$125,000	\$217,550	+74.0%			
Seneca, Stavanger	10	0	0.0%	30	1	3.3%	\$0	\$135,000		\$155,000	\$240,000	+54.8%	\$0	\$135,000		\$173,315	\$265,352	+53.1%			
Serena	1	0	0.0%	9	0	0.0%	\$0	\$0		\$327,000	\$246,000	-24.8%	\$0	\$0		\$315,475	\$279,317	-11.5%			
Sheffield	2	0	0.0%	18	2	11.1%	\$0	\$98,500		\$82,700	\$81,000	-2.1%	\$0	\$98,500		\$86,322	\$130,031	+50.6%			
Sheridan	9	0	0.0%	42	0	0.0%	\$60,000	\$0	-100.0%	\$227,000	\$256,000	+12.8%	\$60,000	\$0	-100.0%	\$268,616	\$291,507	+8.5%			
Spring Valley	10	1	10.0%	55	1	1.8%	\$74,735	\$64,050	-14.3%	\$115,000	\$76,750	-33.3%	\$74,735	\$64,050	-14.3%	\$125,816	\$106,721	-15.2%			
Standard	0	0		1	0	0.0%	\$0	\$0		\$69,000	\$70,000	+1.4%	\$0	\$0		\$73,667	\$70,000	-5.0%			
Streator, Kangley	47	1	2.1%	190	7	3.7%	\$34,000	\$49,000	+44.1%	\$80,000	\$92,500	+15.6%	\$46,024	\$52,779	+14.7%	\$86,800	\$100,784	+16.1%			
Sublette	1	0	0.0%	9	0	0.0%	\$0	\$0		\$147,839	\$147,000	-0.6%	\$0	\$0		\$150,568	\$152,767	+1.5%			
Tiskilwa	2	0	0.0%	12	0	0.0%	\$0	\$0		\$87,500	\$107,500	+22.9%	\$0	\$0		\$142,343	\$138,035	-3.0%			
Toluca	6	0	0.0%	12	1	8.3%	\$26,500	\$135,000	+409.4%	\$85,000	\$103,500	+21.8%	\$22,500	\$135,000	+500.0%	\$88,606	\$100,491	+13.4%			
Triumph	0	0		1	0	0.0%	\$0	\$0		\$175,000	\$92,500	-47.1%	\$0	\$0		\$175,000	\$92,500	-47.1%			
Troy Grove	0	0		1	0	0.0%	\$0	\$0		\$112,250	\$146,000	+30.1%	\$0	\$0		\$112,250	\$146,000	+30.1%			
Utica, North Utica, Waltham	3	0	0.0%	35	1	2.9%	\$83,000	\$106,000	+27.7%	\$179,900	\$192,000	+6.7%	\$83,000	\$106,000	+27.7%	\$180,781	\$204,826	+13.3%			
Van Orin	0	0		1	0	0.0%	\$0	\$0		\$21,600	\$55,000	+154.6%	\$0	\$0		\$21,600	\$55,000	+154.6%			
Varna, Lake Wildwood	5	0	0.0%	28	1	3.6%	\$0	\$25,000		\$189,000	\$210,000	+11.1%	\$0	\$25,000		\$223,409	\$237,881	+6.5%			
Wedron	1	0	0.0%	0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0				
Welland	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0				
Wenona	1	0	0.0%	14	1	7.1%	\$0	\$95,250		\$124,000	\$114,000	-8.1%	\$0	\$95,250		\$116,257	\$120,279	+3.5%			
West Brooklyn	0	0		6	0	0.0%	\$0	\$0		\$289,900	\$207,450	-28.4%	\$0	\$0		\$241,580	\$211,650	-12.4%			
Wyanet	4	0	0.0%	14	0	0.0%	\$0	\$0		\$93,700	\$82,000	-12.5%	\$0	\$0		\$111,300	\$106,143	-4.6%			